

Altman Lighting Terms

EFFECTIVE: May 16th, 2008

Prices subject to change without notice.

DELIVERY: Altman will make every attempt to ship from stock. Altman does not accept responsibility and shall not be held liable for delays in delivery due to a whatsoever beyond our reasonable control including, but not limited to, fires, floods, God, governmental orders, strikes, inability to obtain necessary labor, material manufacturing facilities.

CLAIMS: Count and inspect all packages carefully before signing delivery receipt. If a shortage in the contents of a package is suspected, contact Altman Stage Lighting immediately. If Altman Stage Lighting is instructed to drop ship an order the distributor and/or his customer are responsible for immediately examining the contents for damage or loss. No claims will be allowed after 3 working days from receipt of shipment. Any necessary inspection by carrier for loss or damage is to be reported to the carrier by the customer.

RETURNS: Goods are not acceptable for return to Altman Stage Lighting unless a Return Merchandise Authorization (RMA) has been granted. All returns must be shipped prepaid with an RMA number. All returns will be inspected for damage. If applicable, any cost incurred by Altman to restore merchandise to "as new" condition will be deducted from credit amount due. Additionally, all returns are subject to a 20% restocking charge. No return will be accepted if more than 30 days has elapsed since issuance of the RMA.

SHIPPING AND FREIGHT CHARGES: All shipping, insurance, and freight handling charges are the responsibility of the customer.

PAYMENT TERMS: Open account Net 30 days if approved by Altman Stage Lighting credit department, otherwise COD or Prepayment.

F.O.B. POINT: Factory Yonkers, New York.

PRICE: All prices are in U. S. Dollars.

TAXES: Merchandise purchased from Altman Stage Lighting for delivery in New York State requires a New York State Resale Certificate. Customers from out of state purchasing merchandise from Altman Stage Lighting also require a New York State Resale Certificate. Failure to comply will result in N.Y. State taxes added to purchase. Shipments to all other States do NOT require a Resale Certificate.

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ORDER ACCEPTANCE: Possession of an Altman Stage Lighting price schedule catalog is not in and of itself an offer to sell. All customer orders are accepted written confirmation or shipment of goods pursuant to the terms and conditions of acceptance. All orders should have purchase order numbers assigned to by the buyer. Minimum acceptable order, \$50.00 NET.

CHANGES: Altman Stage Lighting reserves the right to change, in whole or part prices, discounts, product specifications, products offered, terms and conditions and policies without notice.

SPECIFICATION CREDIT: Altman dealers are eligible for a "specification credit" based on a documented conversion of a competitor's product to an Altman product. Please consult the Altman sales team for more details.

DEMOS: Altman Stage Lighting provides CUSTOMERS IN GOOD STANDING, financing for demonstration purposes. The following conditions will apply:

A. Demo units are to be prepaid prior to shipment. Prepayment can be via check or credit card. If returned within 30 days from the date on the accompanying RMA invoice, the customer account will be credited the original charge less a 20% user charge. If demo fixtures are held the charge for the Demo will be credited from the next purchase of the product demonstrated. Demo equipment requires an RMA before being returned.

B. Freight charges are the responsibility of customer. If demo equipment shipped via Common Carrier or any other preferred means, then all freight charges are the customer's responsibility, both ways. Any demo equipment damaged or lost is the full responsibility of the customer.

C. LAMPS WILL NOT BE INCLUDED WITH DEMO EQUIPMENT. IF NEEDED, THEY WILL BE INVOICED AT STANDARD NET PRICING AND ARE NOT RETURNABLE.

D. THERE ARE NO EXCEPTIONS TO THESE CONDITIONS.

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BRINGING IMAGINATION TO LIGHT

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www.altmanlighting.com